

Marathon County

Beginning Farmer Resource Guide

Brought to you by:

Marathon County UW-Extension

212 River Dr., Suite 3

Wausau, WI 54403

Phone: 715-261-1230, Fax: 715-261-4142

Email: heather.schlesser@ces.uwex.edu

URL: <http://marathon.uwex.edu/>



and

Marathon County Economic Development Corporation

200 Washington St., Suite 120

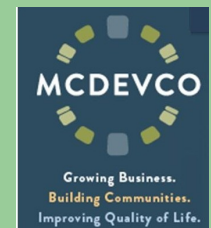
P.O. Box 6190

Wausau, WI 54402—6190

Phone: 715-845-6231

Email: deckmann@wausauchamber.com

URL: <http://mcdevco.org/>



For more copies contact:
Marathon County UW-Extension
212 River Dr. Suite 3
Wausau WI 54403
Phone: 715-261-1230
Fax: 715-261-4142



January 2013

Grants and Tax Credits

Table of Contents

Dairy Modernization Tax Credit—Up to \$50,000 in tax credits based on 10% of invested money for improvement or purchases related to dairy production (does not include implements). Administered by the Dept of Revenue.

Dairy 2020- \$3,000 for assistance in planning business strategies. Cannot be used for “brick and mortar”. Administered by the Dept. of Commerce.

Dairy 2020 Multiple Entity Grants- Grants up to \$7,500 for planning and business strategies. Grants to encourage two or more independent entities to pool their resources to create a dairy business. Administered by Dept. of Commerce.

Milk Volume Production (MVP) Program- A loan package for “significant” increases in herd size. Provides 7 year financing for cattle purchases only. \$500 per animal at 2% interest rate. Administered by Dept. of Commerce.

Value Chain Development Pilot Grant- Up to \$50,000 awarded to dairy businesses looking to introduce new products and other activities related to product development. Administered by Department of Ag, Trade, and Consumer Protection (DATCP)

Local Dairy Development Pilot Grant- Up to \$25,000 enhance development of modernized dairy farming. Administered by DATCP.

Dairy Farm Modernization Pilot Grant- Up to \$7,500 for professional services related to risk management, engineering/siting, and labor management. Only for producers who have no plan. No “brick and mortar” allowed for using grant funds. Administered by DACTP.

Dairy Farm Grazing Transition Grant- Up to \$7,500 for professional services to develop financial and pasture management plans for farmers transitioning to grazing operations. Administered by DATCP.

Business Employee’s Skills Training (BEST) Program- Money to train employees to upgrade their skills. Must have under 25 employees and under \$2.5 million in gross sales. Administered by Dept. of Commerce.

Marathon County Statistics 3

Marathon County Agri-Businesses 4

Technical Assistance..... 12

Grants and Tax Credits.....13

This booklet is designed to highlight some of the first contact businesses a new farmer in Marathon County may need to establish operations. The lists are not all inclusive. Mention of specific businesses do not serve as endorsements. If you have an agriculture related business in Marathon County, please contact the Marathon County Extension office to request that your business be included on the next printing. We apologize for any omissions.

Marathon County Agriculture Statistics

Marathon County 2010

Total Number of Acres in the County..... 770,000
 Total Number of Acres in Farms 413,900
 Total Number of Acres in Crops 264,000
 Corn 76,000 Acres
 Oats 12,700 Acres #3 in State for production
 Barley..... 3,300 Acres
 Winter Wheat 3,000 Acres
 Soy Beans..... 32,600 Acres
 Forage..... 112,000 Acres
 Annual Pounds of Milk..... 1,302,000,000 #1 in State
 Total Number of Cows 66,000 #1 in State
 All Cattle and Calves..... 145,000
 Total Number of Herds 969 #1 in State
 7,696 of the county's 34,000 residents make their living in a
 agriculture.

Technical Assistance

USDA-Farm Service Agency
 326 River Dr.
 Wausau, WI 54403
 715-848-2330

USDA-Natural Resources Conservation Service
 1106 E. 8th St.
 Merrill, WI 54452
 715-539-1049

Marathon County UW-Extension
 212 River Dr. St. 3
 Wausau, WI 54403
 715-261-1230

Marathon County Conservation, Planning, and Zoning
 210 River Dr.
 Wausau, WI 54403
 800-236-0153

Marathon County Emergency Management
 500 Forest Street
 Wausau, WI 54403
 715-261-1229

Wisconsin Department of Natural Resources
 5301 Rib Mountain Dr.
 Wausau, WI 54401
 715-359-4522

Marathon County Economic Development Corporation
 200 Washington St., St. 120
 P.O. Box 6190
 Wausau, WI 54402
 715-845-6231

Wisconsin Department of Agriculture, Trade, and Consumer Protection
 PO Box 8911
 Madison WI 53708-8911
 608-224-5012
<http://datcp.state.wi.us/index.jsp>

Wisconsin Economic Development Corporation
<http://www.wedc.org>
 608-267-4417

Marathon County Agri-Businesses

Whitewashing

Central Wisconsin Whitewashing
W3488 Heintown Rd
Loyal, WI 54446
715-255-9659

Kaleppe's Whitewashing
866-208-4820
Cell #920-296-1440

Technical Colleges

Mid-State Technical College
2600 W 5th St
Marshfield, WI 54449
715-387-2538

Northcentral Technical College
1000 W. Campus Drive
Wausau, WI 54401
715-675-3331

Ag Media

Agri-View
Jane Fyksen
N7181 Catlin Ave
Spencer, WI 54479
715-683-2611
janef@tznet.com

Miscellaneous

Dairy Farmers of America
W7014 Cty Hwy MM
Greenwood, WI 54437
715-267-6647
www.dfamilk.com/

Central Wisconsin Produce Auction
N14676 Cty Hwy O
Withee, WI 54498
715-229-4838

Zahns' Refrigeration LLC
N4285 Hilltop Rd.
Eland, WI 54427
715-454-6719
715-581-6619

Bauer Plumbing & Heating Inc.
DeLaval Milking Equipment
W19077 1st Street
Aniwa, WI 54408
715-449-3244

Welder Dan's Fabrication and Repair
Antigo, WI 54409
715-551-9285

Marathon County Agri-Businesses

There are many agri-businesses in operation throughout Marathon County. A sample of the number and type of agriculture-related businesses is provided. This list is not all inclusive and does not begin to illustrate the number of smaller businesses such as custom field work, repair or marketing associated with the county's very large agriculture industry.

Farm Equipment Manufacturing

Swiderski Equipment Inc.
3301 County Rd. WW
Wausau, WI 54401
715-675-2391

Wausau Hydraulic and Machine
500 Western Rd.
Schofield, WI 54476
715-359-3131

Vanderloop Equipment Inc.
609 4th St.
Marathon, WI 54448
715-443-2192

Veterinarians

Clark-Marathon Veterinary Clinic
102 N Division St
Colby, WI 54421
715-223-4212

Wisconsin Valley Veterinary Service
1605 Bovine Lane
Wausau, WI 54401
715-675-9402
www.wisconsinvalleyvet.net

Athens Veterinary Service
625 West Limit Road
Athens, WI 54411
715-257-7003
http://www.athensvetservice.com/

Biramwood Vet Services, LLC
405 Hwy 45
Biramwood, WI 54414
715-449-2566

Livestock Dealers

Van Der Geest Dairy Cattle
5525 County Rd. A
Merrill, WI 54452
715-675-8583

Brian Lenzner Livestock
W17465 Now Rd.
Biramwood, WI 54414
715-623-2940

Seubert Inc.
N16489 State HWY 13
Dorchester, WI
54425
715-654-5102

Dale Buntrock Livestock Buyer
N5563 Oriole Rd.
Wittenberg, WI 54499
715-253-2423

Equity Co-Op Livestock Auction
State Hwy 97
Stratford, WI 54484
715-687-4101

Breunig Livestock and Trucking
W1382 Cty X
Merrill, WI 54452
715-536-5185

C.B. Livestock
Hwy C Merrill, WI 54452
(H)715-536-3647
(C) 715-581-4352

Marathon County Agri-Businesses

Implement Dealers

Zahrt Implement & Service Inc
E15253 Highway 52
Aniwa, WI 54408
715-842-7332

Strojny Implement Co
1122 State Hwy 153
Kronenwetter, WI 54455
715-693-4515

Buetsch Implement
2895 County Rd. S
Marathon, WI 54448
715-443-2276

Cloverdale Equipment
N13835 Cty Rd E
Curtiss, WI 54422
715-223-3361

Branstiter Brothers Inc.
408 S Main St
Greenwood, WI 54437
715-267-6414

Dairy Equipment and Supplies

Central State Refrigeration
206 W. Mill St.
Spencer, WI 54479
715-207-9447

Dairy Services, Inc.
450 W. Meadow St.
Stratford, WI 54484
715-687-8091

Seehafer Refrigeration
M402 Mann St
Marshfield, WI 54449
715-387-3789 or 1-800-700-3684
www.seehafer-refg.com/

DC Atlas Company
106 Cedar St
Spencer, WI 54479
715-659-2444

Dairy Equipment and Supplies (Cont.)

Mike's Dairy Svc Inc
5360 County Road F
Auburndale, WI 54412

Jim's Steel, Vineyard, Pipe, Fencing,
Equipment Supply Company
Ryan Clark:
(C) 661-586-5663
Email: rclark@jimssupply.com
Daron Hobson
(c) 661-324-6514
Email: dhobson@jimssupply.com

D & S Milling
112 Bowen Rd
Curtiss, WI 54422
715-223-2999

Braun Dairy Equipment, Inc.
1542 Industrial Drive
Shawano, WI 54166
866-335-2825

Feed and Fertilizer Companies

Kitzhaber's Crop Care
N10742 State Hwy 73
Greenwood, WI 54437
715-267-7488

O & H Feed and Food
118 E. Redwood St.
Edgar, WI 54426
715-352-2500

Marathon Feed Inc.
3901 State HWY 107
Marathon, WI 54448
715-44-2424

Christensen Feed
221 N 1st St
Abbotsford, WI 54405
715-223-3412

Marathon County Agri-Businesses

Bedding

Marth Mfg. Inc.
1200 Parkview Lane
Athens, WI 54411
715-257-1090

American Wood Fibers
100 Alderson St.
Schofield, WI 54476
715-355-1900

Wood Processing

Northwest Hardwoods
461 S Linden
Dorchester, WI 54425
715-654-5171

Kut and Dried Millwork
N4036 Sterling Ave
Neillsville, WI 54456
715-743-6644

Loyal Pallet
706 N Main St
Loyal, WI 54446
715-255-8606

Wolf's Sawmill
S724 Karau Ave
Spencer, WI 54479
715-659-4505

Ag Electricians

Heindl Electric
106 Industrial Park Rd
Abbotsford, WI 54405
715-223-3541

Wisconsin Public Service
1700 Sherman St.
Wausau, WI 54401
800-848-1397

Excavators and Ag Contractors

RZ Builders
9017 Sandhill Ave
Loyal, WI 54446
715-255-9193

Marawood Construction
2025 W Veterans Pkwy
Marshfield, WI 54449
715-387-1256
1-800-236-7899

Rocky Ridge Construction
T9552 Rocky Ridge Rd
Wausau, WI
715-675-6316
(C) 715-219-0364

Berg Equipment Co.
2700 W. Veterans Parkway
Marshfield, WI 54449
715-384-2151

Agriculture Clubs/Organizations

Partners for Progressive Agriculture
President: Dale Bowe

Marathon County Holstein Breeders
President: Brian Fust
715-842-5868

Fence Construction

Cutler Fence—Randy Cutler
PO Box 192
5768 Main Street
Auburndale, WI 54412
715-652-3060
rcutler@tznnet.com

Marathon County Agri-Businesses

Marathon County Agri-Businesses

<u>Insurance Providers (Cont.)</u> Western County Insurance Agency 109 Alfred St. Athens, WI 54411 715-257-7707	<u>Insurance Providers (Cont.)</u> Clabough and Associates 208 W. Reed St. Wittenberg, WI 54499 715-253-2153
Boehm Insurance 223 S. 3rd Ave. Edgar, WI 54426 715-352-2171	<u>Diesel Repair</u> Country Tractor Doctor W6955 Capital Rd Greenwood, WI 54437 715-267-6491
Roger Kreager Insurance Inc. 315 Main St. Marathon, WI 54448 715-443-3356	Northwest Tool & Mfg Co 2200 N. 4th Ave. Wausau, WI 54401 715-675-7424
Leon Woller 216 Alfred St. Athens, WI 54411 715-257-1414	Skarlupka Service Diesel and Machining 45430 County Rd. G Antigo, WI 54409 715-623-6881
Burns Insurance Agency 500 S. Central Ave. Marshfield, WI 54449 715-387-0002	<u>Animal Insemination-Artificial</u> Accelerated Genetics S116 Twin View Dr. Spencer, WI 54479 715-659-2314 www.accelgen.com
Charles Ehlert 1213 S. Central Ave STE A Marshfield, WI 54499 715-384-2826	Genex Cooperative Inc. 117 E. Greenbay St. Shawano, WI 54166 715-526-2141
United FCS 1207 N. Central Ave Marshfield, WI 54449 715-387-3765	Select Sires Wayne Westrich 715-305-0896
611 S. 32nd Ave. Wausau, WI 54401 715-842-4631	
Auberg Insurance 403 E. Spruce St. Abbotsford, WI 54405 715-223-6345	

<u>Feed and Fertilizer Companies (Cont.)</u> Central Wisconsin Cooperative 100 W Weber St Stratford, WI 54484 715-687-4443	<u>Dairy Processing (Cont.)</u> Bletsoe's Cheese Inc. 8281 3rd Lane Marathon, WI 54448 715-443-2526
General Farm Supplies 107 So Pacific Spencer, WI 54479 715-659-4441	Mullins Cheese Inc. 598 Seagull Dr. Mosinee, WI 54455 715-693-3205
Heartland Co-Op Hwy 97 N Athens, WI 54411 715-257-7676	Suttner's Cheese N14505 Sandhill Ave Curtiss, WI 54422 715-223-3338
FS Co-Op 2501 E. 21st St. Marshfield, WI 54449 715-387-1211	Sunshine Dairy R5486 County Rd. H Edgar, WI 54426 715-352-2060
Aniwa Feed Store W19052 1st St. Aniwa WI, 54408 715-449-2306	Foremost Farms 10202 Foremost Dr. Rothschild, WI 54474 715-359-0534
<u>Organic Feed</u> Cashton Farm Supply, Ltd 300 State Hwy 27 Cashton, WI 54619 1-800-822-6671	Land O' Lakes 306 Park St Spencer, WI 54479 715-659-2311 www.landolakes.com/
Heartland Coop P.O. Box 260 Dorchester, WI 54425 Edgar Mill 715-352-2441	Dairy Concepts W7014 Cty Rd MM Greenwood, WI 54437 715-267-5400
<u>Dairy Processing</u> Marathon Cheese 144 N Front St Dorchester, WI 54425 715-654-5710	Foremost Farms 1511 E 4th St Marshfield, WI 54449 715-384-5616 or 1-800-363-9196 www.foremostfarms.com/
Marathon Cheese Corp 304 East St. Marathon, WI 54448 715-443-2211	Grassland Dairy Products N8790 Fairground Ave Greenwood, WI 54437 715-267-5120 or 1-800-428-8837 www.grassland.com/

Marathon County Agri-Businesses

<u>Organic Milk Processing</u> Organic Valley Family of Farms CROPP Cooperative One Organic Way La Farge, WI 54639 888-444-6455	<u>Meat Processing (Cont.)</u> Antigo Rendering Works, Inc. Dead or disabled stock removal 726 Birch St. Antigo, WI 54409 715-623-5205
Westby Creamery 615 North Main St. Westby, WI 54667 608-634-3181	Town and Country Meats 752 Alderson St. Schofield, WI 54476 715-241-7774
<u>Meat Processing</u> Hewitt's Meat Processing 8300 Cty Rd V Marshfield, WI 54449 715-676-3654 kerryingredients.com/	Custom Meats Inc. 1300 State Hwy 107 Marathon, WI 54448 715-443-3734
Abbyland Beef 502 E Linden St Abbotsford, WI 54405 715-223-6386 www.abbyland.com/	Nueske's Applewood Smoked Meat 1390 E. Grand Ave. Wittenberg, WI 54499
Abbyland Porkpak Inc. 539 Meridian St. Curtiss, WI 54422 715-223-4676	Kropf's Meat Processing Bowler, WI 54416 715-793-4675
Pond-Hill Processing W16257 County Road Q Wittenberg, WI 54499 715-253-2491	<u>Ag Realtors</u> Christensen Sales Corp. 403 E Spruce St Abbotsford, WI 54405 715-223-6345
Northern Meat Processing Plant M211 Staadt Ave. Marshfield, WI 54449 715-384-5868	Dairyland Realty Inc. 418 N 4th St Abbotsford, WI 54404 715-223-2326
	Tieman Realty, Inc. 116 N Main St Greenwood, WI 54437 715-267-7243

Marathon County Agri-Businesses

<u>Custom Operators (Cont.)</u> Doug Wojick: Everything except manure hauling Call for pricing: 715-613-4651	<u>Custom Operators (Cont.)</u> Sandy Creek Forage Bagging: Contact Sam Zimmerman for pricing: 715-432-4711 Ringle, WI 54471
Steve Kramm: Big square baling Call for pricing: 715-432-3492	Ossman Custom Farmwork: Contact Jeff Ossman for pricing: 715-267-6867 Greenwood
Todd Stepan: Hauls big squares and large rounds Call for pricing: 715-693-8722	North Central Excavating Contact Brian for pricing: 715-257-9302
Heier's Irrigation: Manure Hauling Contact Tracie Heier for pricing: 715-748-5178 Medford, WI 54451	Breunig Custom Round Baling Contact Dave or Jeff for pricing: 715-536-5185 Merrill, WI 54452
Highland Services, LLC : Manure Hauling Contact Steve/Chris Untiedt for pricing: 715-223-3222 Abbotsford, WI 54405	Blenker's Big Red: Manure Hauling Contact for pricing: 715-257-7494 Jerry's Cell: 715-218-0860 Jeff's Cell: 715-257-7595 Athens, WI 54411
QuadT LLC: Manure Hauling Contact for pricing: 715-687-2352 Stratford	<u>Insurance Providers</u> Vine Vest 1124 Merrill Ave Wausau, WI 54401 715-675-1829
Rausch Farms Custom: Manure Hauling Contact for pricing: 715-551-8892 or AL: 715-551-3347 Athens, WI 54411	Kevin Iczkowski F1306 Cty Rd. N Edgar, WI 54426 715-574-1794
Jason Beran Trucking: Manure Hauling Contact for pricing: 715-449-2043 Birnawood, WI 54414	Chad Erickson F1306 Cty Rd. N Edgar, WI 54426 715-352-3589
Deininge Transport Call for pricing: (715) 573-2458 Wausau, WI	

Marathon County Agri-Businesses

Custom Operators

Swatloski trucking:
Load manure
Kevin: 715-571-1362
Kenny: 715-571-1363

Eric and Misty Vogel:
Round baling (dry or wet) and wrap-
ping with an inline wrapper
Call for pricing: 715-539-3781
Athens, WI

Jerry Blenker:
Manure hauling, Big square baling
Call for pricing: 715-218-0860

North Central Equipment:
Planting, Tillage, Mowing, Chopping
Call for pricing: 715-305-3670, ask
for Dale Aue

Ben Berie Central WI Harvesting:
Chopping
Call for pricing: 715-297-8844

Bach Farms:
Chopping, Merging
Call for pricing: 715-654-5982

Riesenberg Line Wrapping:
Contact Grant Riesenberg for pricing:
920-606-7131

Roth Farms:
Chopping, Planting, Mowing
Call for pricing: 715-573-4213

Stanley Halligan:
Big square baling
Call for pricing: 715-316-2522

Ron Noskowiak:
Combining
Call for pricing: 715-623-5031

Custom Operators (Cont.)

Seubert combining and repair:
Call for pricing: 715-443-3570

Apple Valley Agri:
Manure hauling, Combining, Silage
trucking, Lime
Call for pricing: 715-658-3242

Cooks Countryside Trucking:
Manure hauling
Call for pricing: 1-877-261-0619

Brandon's Farm Services:
Manure hauling, Tillage, Planting,
Chopping, Combining
Call for pricing: 715-257-9308 or
715-302-1132

After All Inc:
Manure hauling
Call for pricing: 715-569-3868

C&J Custom Work LLC
Manure hauling, Tillage, Chopping,
Planting, Trucking
Call for pricing: 715-613-2545

Halopka Field Services LLC:
Manure hauling, Spring work
chopping
Call for pricing: 715-678-2216

Dennis Wohcek:
Side dressing, Chopping
Call for pricing: 715-613-4220

Kent Krueger:
Combing
Call for pricing: 715.581.3508

Kevin Fellenz:
Just about everything!
Call for pricing: 715-797-1225
Spencer, WI 54479-9017

Marathon County Agri-Businesses

Ag Realtors (Cont.)

Kramer Schiferl Realty
903 E Spruce St
Abbotsford, WI 54405
715-223-4068 or 1-866-279-4068

Mathison Realty
103 W Prospect
Thorp, WI 54471
715-669-5551

Agriculture Lenders

Associated Bank
400 S 72nd Ave
Wausau, WI 54401
715-842-5237

10101 Market St.
Rothschild, WI 54474
715-355-1102

530 W. State Hwy 153
Mosinee, WI 54455
715-693-5510

501 S. Webb St.
Wittenberg, WI 54499
715-253-2127

M&I Bank
400 3rd St.
Wausau, WI 54403
715-845-4311

10208 Park Plz
Rothschild, WI 54474
715-847-4254

101 Main St.
Mosinee, WI 54455
715-693-3021

1305 N. Central Ave
Marshfield, WI 54449
715-486-3000

Agriculture Lenders (Cont.)

Community Bank of Central WI
103 W. McMillan St.
Marshfield, WI 54449

Advantage Community Bank
325 S. 3rd Ave.
Edgar, WI 54426
715-352-7161

Heritage Bank
201 W Clark St
Spencer, WI 54479
715-659-2430

907 N. Central Ave.
Marshfield, WI 54449
715-384-4005

Abby Bank
401 E. Spruce
Abbotsford, WI 54405
715-223-2345
www.abbybank.com

FCS Financial Services
1207 N. Central Ave.
Marshfield, WI 54449
715-387-3765

United FCS Inc.
611 S. 32nd Ave.
Wausau, WI 54401
715-842-4631

Mid Wisconsin Bank
3845 Rib Mountain Dr.
Wausau, WI 54401
715-241-2500

Citizens State Bank
302 S. Pacific St.
Spencer, WI 54479
715-659-5159